

Company Profile



Employees: 41

Founded: 1975

Developer of Zinc Plating Processes and Manufacturer of Zinc and Tin Plating Additives

Headquarters in Brunswick, Ohio

www.columbiachemical.com

CRU Solutions Assists with Technology Transitions



New Columbia Chemical Headquarters

“CRU is always looking after our best interests as we plan for the future.” -- Kevin E. Reilley, Vice President, Operations

Challenge

Working with a trusted company to provide business technology advice and assistance with a variety of projects, including a headquarters move.

Solution

Requesting advice from CRU Solutions for custom hardware, connectivity, and relocation support.

Results

An ongoing relationship including several successful technology transitions and a seamless move into a new headquarters building.

Businesses are constantly faced with decisions about how to make new technology work best for them. CRU Solutions has advised Columbia Chemical in this area since 2000.

CRU Solutions was initially engaged to advise the company during their transition from independent, stand-alone computers to a server and network. Based on their business needs, CRU recommended the network configuration and designed, produced and installed the custom hardware.

A CRU T-1 created high-speed, reliable connectivity for the growing company. CRU became the “go to” provider for hardware needed to run the company’s business systems.

“We went to CRU because of the positive relationship we had built with them over the years,” says Kevin Reilley, Vice President, Operations.

CRU became a resource once again in 2007, when Columbia Chemical began planning a move to new headquarters. The new, 44,000 square-foot facility

would combine staff from two locations and double the company’s space.

Working with the company’s in-house information technology team and collaborating with phone, cable, and construction contractors, CRU became an integral part of the move.

“Jim Kerr recommended the network wiring and a variety of hardware including switches and routers that would work with our new system and allow us to expand,” Kevin said.

“Jim was also able to speak the language of our construction contractors to ensure a smooth transition during the move. We unplugged the servers in the old buildings, plugged in at the new building, and everything worked.”

“The people at CRU Solutions know what we need now, and because they understand our business, they can help us plan for the future. That makes them a valuable resource,” says Kevin.